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## **Standard Continuous Plan**

## **Instructions to Agent or Broker**

■ Total Premium includes Tax.

- Down Payment must be a minimum of 25% of Total Premium.
- Down Payment must be greater than Minimum Retained.
- Principal Balance is Premium less Down Payment.
- Service Charge (finance charge) is calculated as a percentage of the Premium.
- Minimum \$20.00 Service Charge will apply.
- Total Balance is Total Premium + Service Charge.
- Payment Amount is Total Balance ÷ 12
- Due Date of first installment cannot exceed 30 days from date of policy.
- Applies to Continuous Contract.

Premium Range

■ Due to special rates IFS payment to broker will be made 30 days after policy date.

**Pre-Authorized Payment Required.** 

## Finance Rates as follows:

**Finance Rate** 

1.00	-	334.00	\$20.00	Flat rate	
335.00	-	6,000.00	6%	of premium	18.85% Annual Rate
6,001.00	-	10,000.00	5%	of premium	15.75% Annual Rate

## **Example for \$1000 Premium:**

Total premium	1000.00	
Down payment	250.00	Premium x 0.25
Principal balance	750.00	Premium less down payment
Service charge	60.00	Premium x 0.06
Total balance	1060.00	Premium + service charge
Payment amount	88.33	Total balance ÷ 12